

## ACADEMIC YEAR 2023 - 2024

Program	Year	Semester	Paper
LM	1	Fall	MID-TERM
MODULE NAME:	<b>Introduction to Shipping</b>		
MODULE CODE:	PSHI I.I	EXAM DATE:	08/11/2023
TEACHER'S NAME:	Mr. Yazan	DURATION:	90 Min

<b>Questions to be answered on:</b> <input checked="" type="checkbox"/> Space provided on the question paper	<b>Allowed requirements:</b> Pen, Pencil & Calculator	<b>Number of pages</b> (Incl. cover page): 4
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### Points of attention:

- For each question, the maximum earned points are mentioned between brackets at the end of each question.
- Write very clearly! Answers that are not readable are not marked and don't get points!
- Make sure your answers are written to the point.
- All answers should be written **in English**.
- Write all the answers in **blue or black pen only**.
- Use the **pencil** only for **diagrams & graphs**.
- Show all the calculation steps in the given space.
- When finished submit the question paper, together with the answer scripts and the signed cover page to the invigilator.
- Any cheating/copying may result in an instant failing of the examination.

FINAL MARKS		
STUDENT NAME:		
STUDENT ID:		20

**Question 1.** Explain how the shipping industry contributes to the growth and sustainability of international trade? **(2 Marks)**

**Question 2.** Discuss the various factors that influence a shipper's choice of transport mode in international trade. Provide at least 3 examples along with brief analysis on how they impact the decision making process for shippers. **(3 Marks)**

**Question 3.** Read the following Shipment Scenario and answer the following questions. (8 Marks)

Al Khayat Ltd, a company based in Sanaa, has a contract to export 8X40' GP container of garments to their client, Al Marzouqi LLC, located in Sohar, Oman. Al Khayat Ltd needs a reliable logistics partner to handle the complex international transportation and customs procedures, and they select Kuehne + Nagel. Kuehne + Nagel arranges for the shipment to be transported via a container vessel called the MSC Silver II from the Port of Aden and voyaging through, Port of Mukalla, Port of Salalah, Port of Duqm to Sohar's Sohar Port. This vessel is owned by Medbulk Shipping & Trading. and has local shipping agents in both Aden and Sohar.

Upon arrival in Port of Sohar, the cargo is unloaded by C. Steinweg Stevedoring, who then transfers it to a designated storage area. The shipment was initially loaded in Yemen by Asal Al-Arab Shipping Co. The MSC Silver II subsequently continues its liner service route to Khor Fakkan and Jebel Ali Ports.

Al Khayat Ltd sends all the necessary documentation to Al Marzouqi LLC, who opts to engage TruKKer to facilitate customs clearance and transport the goods to their distribution center in Sohar.

**Use the above information to answer the following questions.**

1. What is the country of export?
2. Who is the stevedore at Port of Discharge?
3. Who is the forwarder at the place of Export?
4. What is the Port of Loading?
5. Who is the shipping line?
6. What is the vessel type?
7. What is the cargo?
8. How many ports of call in this liner service?

**Question 4.** Identify some prominent challenges currently confronting the shipping industry. (2 Marks)

**Question 5.** Explain the key strategies and considerations that a shipment planner should take into account to optimize the shipment planning process for a global supply chain. Provide at least three practical recommendations and discuss how these strategies can optimize the overall logistics operations. **(3 Marks)**

**Question 6.** How do tramp shipping and liner shipping differ from each other? Provide examples and highlight their key distinctions. **(2 Marks)**

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**END OF EXAM...**

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