

ACADEMIC YEAR 2020 – 2021

Program	Year	Semester	Paper
LTM	4	1	MAIN EXAM

MODULE NAME:	Transport Chain Simulator
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MODULE CODE:	PSIM 4.1	EXAM DATE:	26/12/2021
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TEACHER'S NAME:	Najat Juma Al Maqbali	DURATION:	90 Min
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Questions to be answered on:	Allowed requirements	Number of pages
Space provided on the question paper	Pen, Pencil & Calculator	(Incl. Cover Page): ...

Points of Attention:

- For each question, the maximum earned points are mentioned between brackets at the end of each question.
- Write very clearly! Answers that are not readable are not marked and do not get points!
- Make sure your answers are written to the point.
- All answers should be written **in English**.
- Write all the answers **in BLUE or BLACK pen only (NO PENCIL)**.
- Answer written in **PENCIL** will not be marked.
- Use the **pencil** only for **diagrams & graphs & drawings**.
- Show all the calculation steps in the given space.
- When finished submit the question paper, together with the answer scripts and the signed cover page to the invigilator.
- Any cheating/copying may result in an instant failing of the examination.

FINAL MARKS

STUDENT NAME:	
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STUDENT ID:	
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	40
	10

Number of answer scripts:

Invigilator:

Student's signature:

Time of receipt:

Introduction to the exam

Working in the Transport Chain Simulator (TCS) involves students in carrying out logistics-related tasks, learning to play various roles in the logistic chain. Each player has a responsibility to organize a part of the logistic process as seamlessly as possible.

By playing the different roles in the TCS, students gain practical experience and theoretical knowledge, which is re-enforced by group discussions and lectures. The importance of each player in the logistics chain, their mutual interests and dependence upon each other is soon seen and understood!

Feedback during lectures and theory before training sessions will help students to understand the process and also equip them to find creative solutions to some of the challenges.

Because the scenarios are played in a simulated environment, there will not be any negative outcomes for companies, but students will learn from making their mistakes in a safe environment and practice co-operation skills. Besides all this, the interaction helps students to get to know each other and facilitates teambuilding.

For each topic, scenarios are developed to help students understand the theory and put it into practice, as if they were working in the industry. This Semester the Forwarders role will be practiced at different levels. This exam will test the knowledge and application of the Negotiation, Booking and Allocation process between the Forwarder, Ships Agent and Shipping Company.

Preparation for the exam

You will play the role of Forwarder or at one of the desks in the TCS. The scenario starts at 10/12/2012. Use this date in all the TCS documents.

Forwarder:

Your company will receive Requests for Quotation from your Seller, named Handex Lelystad. Handex Lelystad is in the business of trading container loads with different kinds of cargo from their Factories in Europe to Clients in South America. Their factories are located near Hamburg (Germany), Rotterdam (The Netherlands) and Antwerp (Belgium).

The steps you will have to make acting as a Forwarder are:

- Reply to the RFQ with an offer (this is an offer you requested from the Ships Agent included with your percentage).
- If an order is send by your customer, you should send the Booking to the Ships Agent
- After receiving the Booking Confirmation, send your Order Confirmation to your client.

Assignment Forwarder

1. (30 points)

At the end of the scenario you must complete 2 projects. If an extra project is completed, an extra mark will be given. Below you find what a project consists of. Every project must be administrated in a project file. The name of the project and any documents created must include the abbreviation of the Forwarders name, the abbreviation of the Port of Loading and the abbreviation of the Port of Discharge. For example: **PRO/EIN/RTM/MVD/01**

The file of a completed project, must contain the following documents:

- a) Request for Quotation
- b) Offer Agent
- c) Oder
- d) Booking Confirmation
- e) Email message from Seller

2.

The created project name holds an abbreviation of the Forwarders name, the Port of loading, the Port of discharge and the number of the project.

The request for pricing will start with **RFP followed by your project name. For example**

RFP/EIN/RTM/MVD/01

The booking will start with **BKG**

followed by your project name. For example BKG/EIN/RTM/MVD/01

3.

The offers from the Agents must be checked before sending to the client (Handex)

Document Flow

STARR Report (20 Points)

Situation: description of the company (name, place, kind of work etc.) at the start of the scenario. Was there any work in process, any information?
Task: what had to be done, for which company/client. What was the goal, job, responsibility?
Actions: What activities had to be done? Were any theories, models or calculations used?
Result: what was the result of the actions? Was the task (tasks) completed?
Reflection to the scenario: what went well? What went wrong?
Reflection to yourself: What went well? What have you learned? Are you satisfied with the result?
Did you share your result with anyone? If you could do this again, what would you keep?
What would you do different, why? Could you handle the responsibility?

Note

You have to indicate the main purpose for each document that you send or received

Document Flow

